# Vicor Accelerates Business Growth in India With New Sales Partnership and the Opening of Its Bangalore-Based Technical Support Center

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**Partnership With CoreEL Technologies and Opening of Local Support Office Strengthen Vicor's Investment in High-Growth Indian Market**

ANDOVER, MA -- (Marketwired) -- 06/06/13 -- Vicor Corporation (NASDAQ: VICR) today announced the strategic expansion of its sales and support network in India via a partnership with leading sales representative CoreEL Technologies and the opening of a Vicor Technical Support Center in Bangalore. With these initiatives, Vicor is making a significant investment in the high-growth Indian market and strengthening its relationships with customers and distributors across key regions of the country.

CoreEL Technologies, a leading provider of technical design and support services in India, will represent Vicor via local offices in Bangalore, Hyderabad, Delhi and Pune. Distinguished for its role as a key regional representative for premier semiconductor companies including Xilinx and Cavium, CoreEL gives Vicor greater access to the burgeoning communications infrastructure market in India. CoreEL will work closely with Vicor's distributors in India -- Future Electronics, SM Creative and Powertec -- to facilitate end-to-end sales and technical support that meets local customers' unique power management requirements, from AC to the point of load.

Further expanding its business presence in India, Vicor has also opened a new Technical Support Center in Bangalore. The new office is designed to provide expert technical counsel and support to key customers in the region. Vicor's resident power management architects can help system designers achieve new levels of power system efficiency and density utilizing Vicor's full portfolio of power solutions, including its forthcoming line of ultra high density Converter housed in Package (ChiP)-based components.

"With these strategic initiatives, Vicor is cultivating a robust ecosystem of sales representatives, distributors, and Vicor power experts working together to support our valued customers in the fast-growing Indian market," said Andy Gales, vice president of international sales, Vicor Corporation. "Vicor's keen understanding of regional business and technology dynamics in India, coupled with our local network of highly-respected partners, ensures that we're well positioned to deliver the newest innovations in power electronics to customers in India seeking to achieve the greatest possible competitive advantage for their products."

Vicor will be hosting a seminar focused on strategies and techniques for developing power systems from AC to the point of load on June 11 at 9:30AM at the Hyatt Hotel in Bangalore. This seminar will be presented again on June 13 at 9:30AM at the Hyatt Hotel in Hyderabad. To register to attend one of these seminars, visit Vicor's website.

For more information about CoreEL Technologies, visit www.coreel.com. To contact Vicor's Technical Support Center in Bangalore, call +91-80-22868889.

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***About Vicor Corporation***
Headquartered in Andover, Massachusetts, Vicor Corporation designs, manufactures and markets innovative, high-performance modular power components, from bricks to semiconductor-centric solutions, to enable customers to efficiently convert and manage power from the wall plug to the point of load. Complementing an extensive portfolio of patented innovations in power conversion and power distribution with significant application development expertise, Vicor offers comprehensive product lines addressing a broad range of power conversion and management requirements across all power distribution architectures, including CPA, DPA, IBA, FPA™ and CBA.Vicor focuses on solutions for performance-critical applications in the following markets: enterprise and high performance computing, telecommunications and network infrastructure, industrial equipment and automation, vehicles and transportation and aerospace and defense electronics. www.vicorpower.com

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Source: Vicor Corporation